



Business Mentoring

CUSTOM BUSINESS SOLUTIONS

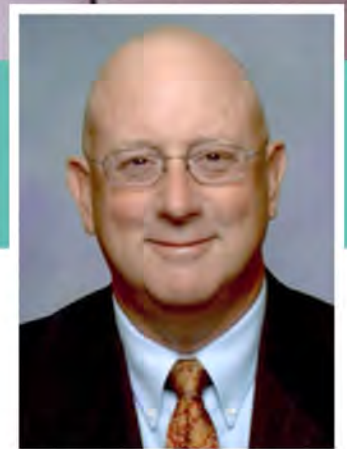
PROVEN STRATEGIES FOR THE PUZZLE OF BUSINESS





Welcome...

To JF Riley Business Mentoring, LLC.



JIM RILEY

Jim Riley has extensive knowledge and experience in planning and leading both new and underperforming businesses.

These skills were developed while working as an executive at United Parcel Service (UPS). During Jim's 32 year corporate career, he led operational divisions in every phase of supply chain distribution and international expansions. He also led corporate project groups focused on major new product development and launches.

Jim founded JF Riley Business Mentoring, LLC in 2008 as a proverbial "second career." He feels passionately about assisting the right (meaning an owner who really wants help) business owner to become more successful. An alumnus of John Carroll University, Jim and his wife, Mary are the proud parents of 5 married children and have 23 grandchildren.

POTENTIAL CLIENTS ASK...

“How will you help ME?”

- By comparing who your company says it is to who it is in reality.
- Complete a *SWOT analysis which is specific to your business.
- Identify the key elements most critical to your business success.
- Together, create attainable short and long term goals for improvement.
- Determine specific ways to measure progress.
- Most Importantly – Follow the Plan! (The true test of success).

**Strengths, Weakness, Opportunities and Threats.*



JFR CAN INCREASE YOUR COMPANY PROFITS BY OVER 17% ANNUALLY.



Since 2008, our clients have averaged over a 17% growth in profit after their engagement with JFR.

THE PROCESS

The JFR company mission is simple, but how we get there is unique.

JFR provides customized business solutions for entrepreneur owned companies. We do not use a template but formulate a strategy based on the uniqueness of each client's business.

STEPS USED TO INCREASE PROFITS:

- > Identify, measure and establish goals for priority elements – the 80-20 principal.
- > Align employee responsibilities to increase emphasis on priority elements.
- > Increase levels of customer service.
- > Implement a budget (monthly and yearly).
- > Pay attention to the pennies and the dollars follow.
- > Institute a fair employee bonus plan so that everyone benefits from company success.
- > Identify employees who are leaders and move them into leadership positions.



**JFR returns \$2+ in profit
for every \$1 spent with JFR..**

Working WITH You, We Develop These Steps to Increase Your Company Profit.

Today, business owners are challenged by many realities.

At JFR, we know there are owners who need help with implementing change. The fact is, they know these changes need to be made but there are not enough hours in the day to do it themselves.

Why clients need JFR...

Top 4 reasons why clients come to JFR:

- > "My time is consumed with the day to day operations."
- > "My successes are in the distant past. Why did it work for me then and not now?"
- > "I know what I need to do but I have too many distractions and not enough time."
- > "I need help but don't know where to turn."



THE JFR HANDS ON APPROACH WILL HELP YOU...

Discover the missing pieces of your puzzle.

How does an owner make effective and necessary changes in their company while managing the day to day business?



JFR UNRAVELS THIS PUZZLE BY COMBINING A BUSINESS OWNERS KNOWLEDGE OF THEIR BUSINESS WITH JFR PROVEN STRATEGIES.

Our “Hands On” approach:

- > Foster the use of operational best practices.
- > Identify priority elements.
- > Set attainable short and long term goals and measure for success.
- > Create unique solutions, not a pre-packaged “one size fits all”.

Let's get to know each other over a cup of coffee.

We will learn if I can help you by understanding these questions:

- What is your Revenue Plan for the current year?
- Name 4 key elements for your business.
- How do you measure each key element?
- How often do you measure them?
- Let's look at your Budget for the current year.
- Do all of your employees know your goals?

(Both individually and collectively)





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GET IN TOUCH



772.233.8367

BOOK YOUR CONSULTATION TODAY

www.jfrbizmentor.com



jfrbizmentor@gmail.com